

Comparisons of Job Characteristics

Focus Occupation: [First-Line Supervisors of Retail Sales Workers \(41-1011\)](#)

Associated Occupation: [Floral Designers \(27-1023\)](#)

[Compare Knowledge](#)

[Compare Skills](#)

[Compare Abilities](#)

[Compare Detailed Work Activities](#)

[Compare Tools and Technologies](#)

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

Knowledge

Similarity of Focus Occupation to Associated Occupation: 87

Focus Occupation: First-Line Supervisors of Retail Sales Workers (41-1011)

Associated Occupation: Floral Designers (27-1023)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Customer and Personal Service	11.3	15.0	18.9	>>	Current knowledge level is likely more than sufficient
Sales and Marketing	5.2	10.1	14.0	>>	Current knowledge level is likely more than sufficient
Production and Processing	6.0	8.7	6.0	<<	Extensive education and/or training may be required
Design	5.2	8.4	2.7	<<	Extensive education and/or training may be required
Fine Arts	2.2	6.5	2.3	<<	Extensive education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Skills

Similarity of Focus Occupation to Associated Occupation: 79

Focus Occupation: First-Line Supervisors of Retail Sales Workers (41-1011)

Associated Occupation: Floral Designers (27-1023)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Time Management	8.9	10.5	10.3	0	Current skill level may be sufficient
Service Orientation	7.9	10.0	10.8	0	Current skill level may be sufficient
Operations Analysis	5.0	8.2	5.9	<<	Extensive development of skills in this area may be required
Management of Material Resources	3.7	7.2	7.1	0	Current skill level may be sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Abilities		Similarity of Focus Occupation to Associated Occupation: 77			
Focus Occupation: First-Line Supervisors of Retail Sales Workers (41-1011) Associated Occupation: Floral Designers (27-1023)					
Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Visualization	7.5	12.2	7.9	<<	Extensive improvement in abilities may be required
Visual Color Discrimination	6.4	11.9	7.3	<<	Extensive improvement in abilities may be required
Originality	7.6	11.6	8.5	<<	Extensive improvement in abilities may be required
Category Flexibility	9.0	11.0	9.2	<	Some improvement in abilities may be required
Fluency of Ideas	7.6	10.5	9.1	<	Some improvement in abilities may be required
Trunk Strength	5.7	8.4	6.1	<<	Extensive improvement in abilities may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common		Similarity of Focus Occupation to Associated Occupation: 66
Focus Occupation: First-Line Supervisors of Retail Sales Workers (41-1011) Associated Occupation: Floral Designers (27-1023)		
Work Activities	Exclusivity of Activity	
Arrange merchandise display	76	
Conduct training for personnel	30	
Make presentations	13	
Order or purchase supplies, materials, or equipment	35	
Provide customer service	14	
Sell merchandise	65	

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common	Similarity of Focus Occupation to Associated Occupation: n/a
---	--

Focus Occupation: First-Line Supervisors of Retail Sales Workers (41-1011)
Associated Occupation: Floral Designers (27-1023)

Tools and Technologies

Exclusivity

Tools and technology data is unavailable for one or both occupations.

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.